



SUSAN DELFELD



Susan brings two decades of diversified human resources and business management experience to her coaching and leadership development work. She helps clients create and implement a clear road map for development and performance management.

Susan has advised senior executives in a wide range of industries including banking, investment management, professional services, wholesaling, manufacturing, software, medical devices, and environmental services. She also has worked with leaders of nonprofit organizations.

Susan's corporate experience includes 10 years with Fleet/Bank of America and eight years with The Boston Company/Mellon Bank Corporation in a variety of HR managerial and consulting roles. In these roles, she developed strong analytical and problem-solving skills and expertise in designing HR solutions in support of strategic business goals. She counseled senior management and managed the talent selection process and communications efforts during several bank mergers.

Susan earned her BA in Psychology with a Business minor from Stonehill College. She holds a certificate in Management and Administration from Harvard University's Extension Program and a certificate in Compensation Analysis and Design from the University of Michigan Executive Education Program. Susan is certified to administer FIRO-B and the Myers-Briggs Type Inventory.

A tennis player and skier, Susan is an active member of the Westwood, Mass. community, where she resides with her husband and three children.